



Corporate Presentation

2021



Indice

- 3 The Gavio Group
- 4 Our Company
- 5 Our Method
- 6 Vision & Mission
- 7 Management Team
- 8 Main data in Italy and Worldwide
- 9 Gavio Global Risk Solutions
- 10 Business Sectors
- 11 Value Proposition
- 12 International Activities
- 13 Headquarters

The **Gavio Group** is one of the **main industrial groups in Italy**. The Group's activities range from managing **motorway networks** under concession to the realisation of **large-scale infrastructure works**, from the sector of **transport** and **logistics** to **technology** and **boating** sectors.

The **Gavio Group** is active in Italy and in the world with about **10,000 employees** with **high technical and professional skills**, and with **aggregate revenues** of approximately **2.6 billion Euro**.

Thanks to their **multiyear experience**, the Companies of the Group operate together in a synergic manner, thereby ensuring **excellent results** in terms of **efficiency**, of **service provided** and **professionalism**.



Our Company

Solid roots



PCA is an international independent brokerage company belonging to the Gavio Group, which has been operative since 1988 in the field of Insurance and Reinsurance Consultancy.

In 30 years of activity, PCA has gradually grown, becoming one of the most important independent brokers with Italian capital.

With 60 employees, 5 offices in Italy and about EUR 100 million of premiums collected, PCA is among the top ten companies in the latest ASEFIBrokers ranking.

PCA focuses exclusively to the Corporate and Large Corporate sectors, with clients in many business areas. Thanks to this focus, PCA has developed unique professional skills, ranging from Enterprise Risk Management Consulting to the Implementation of Multinational Insurance Programs; from Complex Claims Management to the reinsurance placement of large risks linked to turnkey projects.

PCA joins in one single brokerage company the best features of flexibility, professionalism, assistance and client service, access to the domestic and international market, client loyalty, and limited staff turnover.

| Our Method



Specialized consultancy

The exclusive focus on the Corporate and Large Corporate sector, regardless of the business sector, and in particular on the international and global Clients, has led PCA to develop a unique method, that provides a strong integration between advisory services, insurance brokerage, and ordinary and extraordinary management.



Innovative method

The prevailing advisory component, a strong orientation to a pioneering approach to the problems, the natural ability to find the best solutions in complex issues, represent the main technical assets of the Company.



Customized service

PCA provides to its clients innovation, service, advice, insurance management with the most advanced solutions available on the markets, computing platforms and IT solutions always at the forefront, global service 24/7.

Vision & Mission

Becoming the reference point for companies that are looking for a reliable, competent and innovative partner in the Italian and international insurance market. Supporting the client with the most effective customized solutions, guaranteeing professionalism, experience, flexibility and transparency.

Our mission is to deliver to our clients the highest level of professionalism in order to provide the best tailor-made solutions in complex issues in the field of consultancy, based on the expertise of our people and methodologies, with innovative tools and the global service 24/7.



Management Team



Stefano Colondri
CFO



Federico Bassi
Director



Roberto Armana
President and CEO



Fabio Covello
Director



Giovanni Roncaglia
*Global Business &
Reinsurance Manager*



Claudio Robbiano
*MKTG & Communication
Manager*

Main data



100 Mln € of premiums



60 Employee



10° in the Italian
ranking 2018



5 Offices

Italy
World Wide



20 Bln \$ premi



18k Professionals



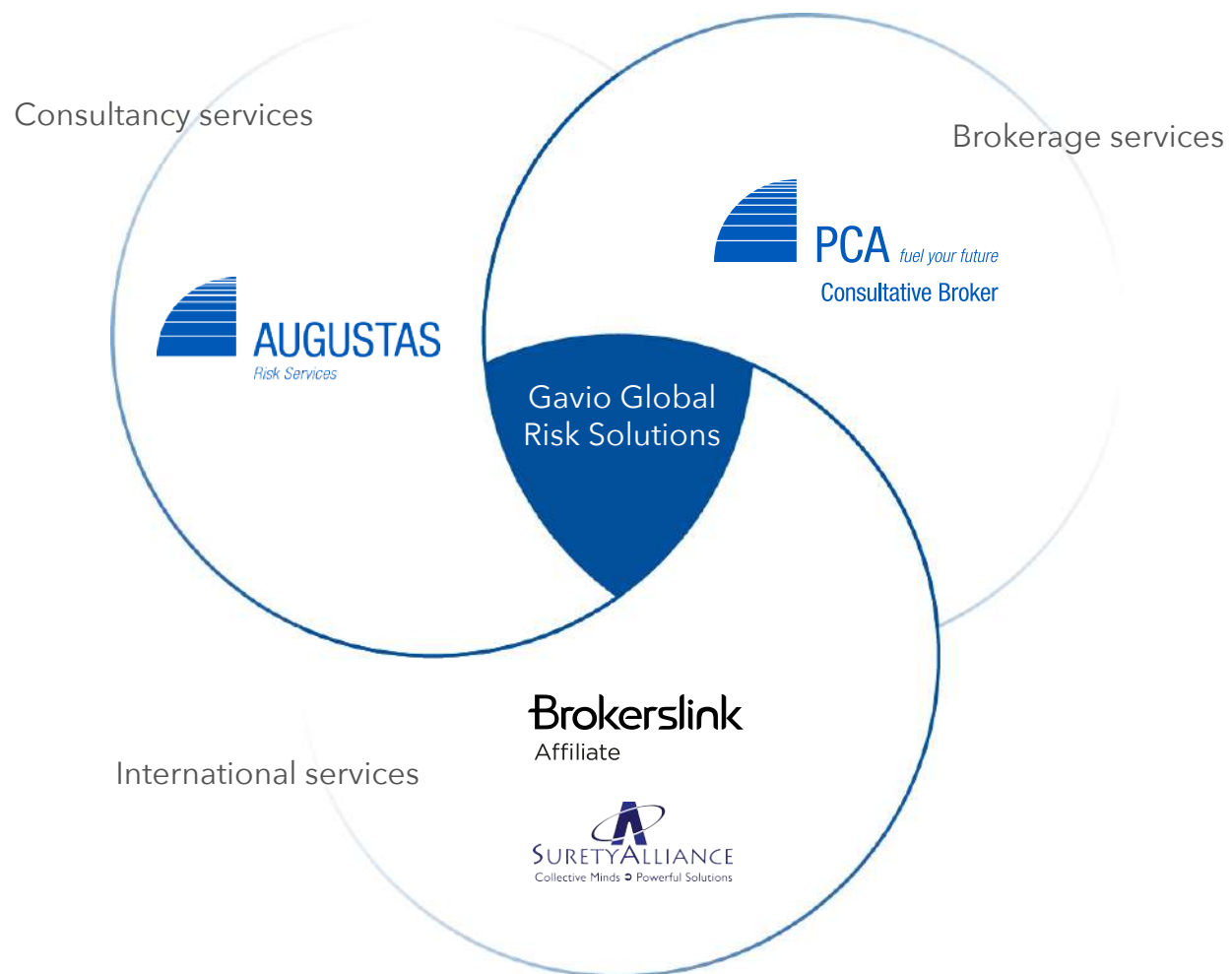
110 Countries



400 Offices

Brokerslink
Affiliate

Gavio Global Risk Solutions



PCA, insieme alla società di risk services AUGUSTAS, e grazie all'appartenenza al network globale Brokerslink, è in grado di offrire servizi per la consulenza e la gestione dei rischi a 360° e ovunque nel mondo.

Business Sectors

Comprehensive Support

Our high level of client loyalty derives precisely from the relationship of esteem and trust that is established thanks to our credibility united to the pioneering approach in the identification of customized proposals for each client. Our distinctiveness is the comprehensive support to our clients, through a tailor-made advisory service and a constant proactive approach in the Corporate sectors.

The main goal of our company is to propose innovative solutions from an advisory, managerial and IT point of view. Every day we are committed to seeking solutions to provide to our clients a comprehensive support based on our specific experience in the following business sectors:

Agriculture

Environment

Associations

Motorways

Constructions

Energy

Public Bodies

Religious Bodies

Large Scale Retail

Industry

Machinery and construction equipment

Boating

Real Estate

Transport and Logistics

Value Proposition

**CORPORATE
BROKERAGE**



**AFFINITY
BROKERAGE**

**CREDIT &
SURETY
LINES**

**PUBLIC
ENTITIES**

WELFARE

**SPECIAL
SERVICES**

Internazionali Activities

PCA works at an international level participating in independent networks and associations, through which it ensures a timely and authoritative service worldwide.

Official Partners:

Brokerslink
Affiliate



SURETYALLIANCE
Collective Minds • Powerful Solutions



Headquarters



Milano

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